



## PRESS RELEASE

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### The new joint venture “AEC Systems New Zealand” between Geo-Systems Ltd and AEC Systems New Zealand Ltd offers combined services

**Auckland New Zealand, 25th November 2008** - Today GeoSystems, the country's leading supplier of global positioning systems (GPS), measuring instruments and design software solutions in New Zealand, and AEC Systems PTY Ltd, a leading international provider and implementer of Autodesk based technology solutions in New Zealand/ Australia/ China, are pleased to announce their agreement to enter into a joint venture relationship in New Zealand. The joint venture business will trade throughout New Zealand as “AEC Systems New Zealand” and will serve to further both companies' goals with a commitment to technology optimization and design productivity.

While GeoSystems and AEC Systems serve complementary markets, the two firms share the same approach to technology implementation and training, with commitment to Technology Optimization and Design Productivity. GeoSystems specialises in spatial technology and is dedicated to supplying and supporting innovative products and technologies to New Zealand professionals across a variety of disciplines throughout the project lifecycle. Alternatively, AEC Systems serves architects, structural engineers, building systems engineers, mechanical engineers, civil engineers, surveyors, GIS, facilities management and other design professionals in private-sector, non-profit, and government organizations throughout New Zealand/ Australia/ China.

Both GeoSystems and AEC Systems' services focus on optimizing clients' use of technology in order to increase design productivity and technology ROI. The firms also both offer implementation services that tailor out-of-the-box software to client needs, office standards, and streamlined processes, as well as hands-on software training, using client projects to jump start productivity and minimize the loss of billable hours.

The joint venture extends their ability to deliver services through teams of highly trained and certified professionals with years of experience and expertise in both their relevant design disciplines and technologies.

AEC Systems New Zealand is now officially accredited by Autodesk and will be a primary solution provider of Civil 3D, AutoCAD MAP, Autodesk Mapguide in addition to their existing local focus of AutoCAD, AutoCAD LT, Autodesk Revit Architecture, Autodesk Revit Structure, Autodesk Revit MEP, Autodesk Architecture and 3D Studio VIZ/MAX technologies support and sales throughout New Zealand.

As this joint venture partnership will combine the extensive market knowledge and local expertise from GeoSystems Ltd with the international pool of highly skilled technical resources of AEC Systems, many of the directors involved are showing their enthusiasm. “We are pleased to partner with GeoSystems and, as a result, our New Zealand business is in a better position to support our local New Zealand customers with a total solution,” said Greg Gudgeon, Managing Director of AEC Systems.

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Gudgeon's sentiments were echoed by Mr. Hanspeter Eiselt, Managing Director Autodesk Australia/ New Zealand when he stated, "This combination of GeoSystems' local resources, together with the highly skilled international technical team from AEC Systems, will enable New Zealand engineers and architects to optimize their design processes and technology use. It will also allow us to fill a gap in the New Zealand marketplace and better serve a wider range of clients."

To officially launch this partnership, AEC Systems will host Christmas drinks at the Chapel Bar Bistro in Sale Street, Freemans Bay Auckland on Friday the 5th of December 2008. We encourage all to attend and join us in celebrating the joining of these two business groups. Please contact your GeoSystems/ AEC Systems representative to confirm your attendance.

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#### **About GeoSystems Ltd**

GeoSystems is a 100% New Zealand owned company specializing in spatial technology. Since its formation in 1985, GeoSystems has been dedicated to supplying and supporting innovative products and technologies to New Zealand professionals. Today, GeoSystems is the country's leading supplier of global positioning systems (GPS), measuring instruments and design software solutions.

GeoSystems is proud to be the provider of the Complete Solution to our customers and work closely with world leading geospatial technology companies. These include Trimble, Microstran, Spectra Precision, Nikon, Garmin, and many more. Some of our most popular products include: Trimble Machine Control Systems and Survey Solutions, AutoCAD Civil 3D, AutoCAD LT, Microstran, Robotic Total Stations, GPS- Rover & Base solutions, GeoExplorer, GPS Pathfinder solutions, iBASE, and Mr. Hawk.

#### **About AEC Systems Pty Ltd**

AEC Systems Pty Ltd were established in Sydney NSW in 1996 and are now recognized as a world class CAD solution provider throughout New Zealand, Australia and China with offices in Auckland, VIC, NSW, QLD, WA & Beijing. Our truly international teams' experience gives us a solid foundation and provides us with the skills to customize solutions to meet our individual client's business needs. Our dedicated staff work closely with our clients to ensure that every solution enables them to gain maximum productivity.

We are committed to providing the highest quality, most reliable, specialist software & hardware services utilizing our experience and knowledge to provide solutions to the Architectural, Mapping/Spatial, Construction, Civil and General engineering markets.

We believe that service providers need to have extensive experience in the planning, design and implementation of large integrated systems and networks and the ability to migrate existing systems to new and more effective technologies. It is our experience that the KEY SUCCESS FACTORS for the provision of information technology services are focusing on client requirements, not technology and using industry standard products and practices which are matched to the clients' requirements and technology platforms.

We offer our services to architectural & engineering businesses through seven business units; Network Services, AEC design applications, Implementation Consulting services, Training, Software Development, Hardware & Software sales and Printing Solutions.